# TGERS

Robert Wood Johnson Medical School

The Boggs Center on Developmental Disabilities New Jersey's University Center for Excellence in Developmental Disabilities Education, Research, and Service New Jersey's Leadership Education in Neurodevelopmental and Related Disabilities Program

# **Developmental Disabilities Lecture Series** FALL 2023 WEBINARS

### **Person-Centered Supervision**



#### Gina Brelesky, MPA

Founder and Lead Coach Experience Human Fallston, MD

**October 6, 2023** 

#### **Developmental Disabilities Lecture Series FALL 2023**

# **Zoom Webinar Housekeeping**

#### Handouts

- Handouts may be downloaded from the link in the Chat box. • The link will be posted multiple times throughout the presentation.
- The handouts will also be posted on The Boggs Center website: https://boggscenter.rwjms.rutgers.edu/resources/video-library
- Questions may be asked in the Q&A box. You will not be able to type in the Chat box. •

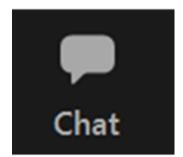
#### **Q & A**

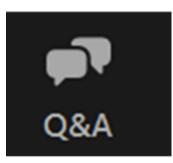
- We are planning to have a brief Question & Answer session at the end of the lecture.
- In order to ask a question, you have to type it in the Q&A box. ۲

#### **Closed Captions (CC)**

Closed captions are available. To turn on captions, click CC - Show Captions. To turn off captions, click CC -• **Hide Captions.** 









# Certificates of Attendance for Continuing Education Recognition

#### Developmental Disabilities Lecture Series FALL 2023

## To receive a Certificate of Attendance, you must:

Be logged onto the webinar from start to finish and Complete the evaluation ("short survey") at the end of the webinar

# Certificates will be emailed to attendees who meet these requirements next week

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## Person-Centered Supervision

Yes, we need to be person-centered with our team members too!



## Have you ever worked for someone you felt was a great supervisor?





What did they do?

What did they say?





#### How did they make you feel?



Fully present and focused on the person in front of them Listen well

and ask great questions

Value perspectives and are open to different viewpoints

Respectful to themselves and others



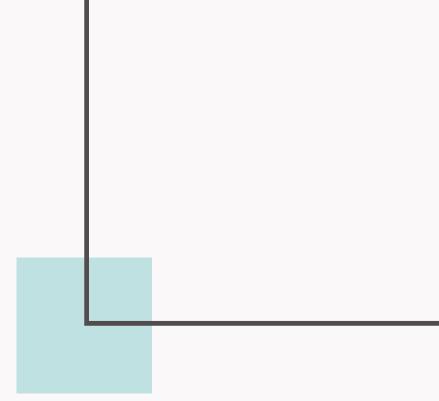
## Values at the Core of Person-Centered Supervison

Empathy

Positive Regard

Appreciation





Experience

#### WHEN WE USE **THIS MODEL OF SUPERVISION** WE ARE ABLE **TO**...

Build strong relationships with our team members.

#### Build loyalty and trust.



Maximize their professional development.





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Focused on a positive, supportive, and productive work environment

## What it is.

Puts the team member at the center of the conversation

Foundation of shared trust, respect, and perspective-taking

Supports an environment of achievement and well-being

## Based on what we have covered so far, why might using a person-centered model of supervision be important?





To the team member?

To the supervisor and the organization?



To the people supported?

Experience





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Gets team members thinking about how they provide person-centered service delivery.

Models: Ways of discussing and exploring issues, ways of understanding personal needs and preferences, and ways of problem solving.

# Why it is important.

"You are important!"

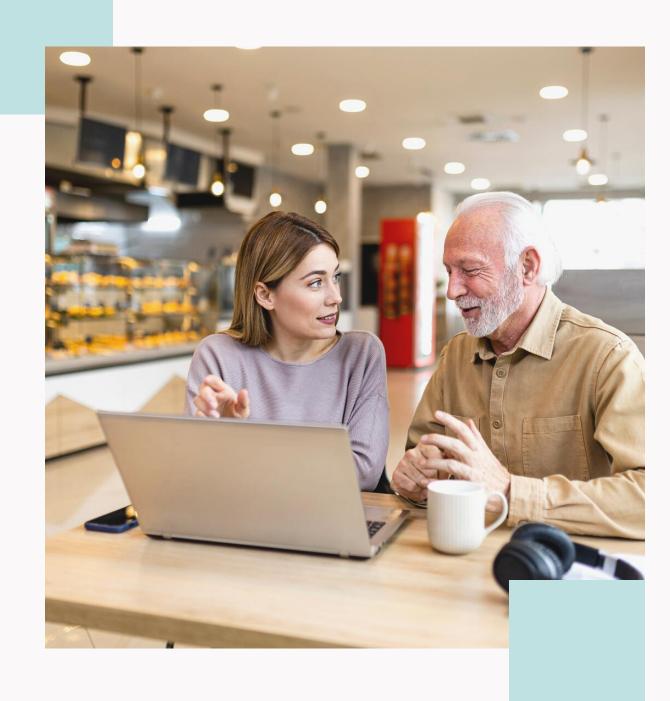
Builds loyalty to the supervisor and the organization.



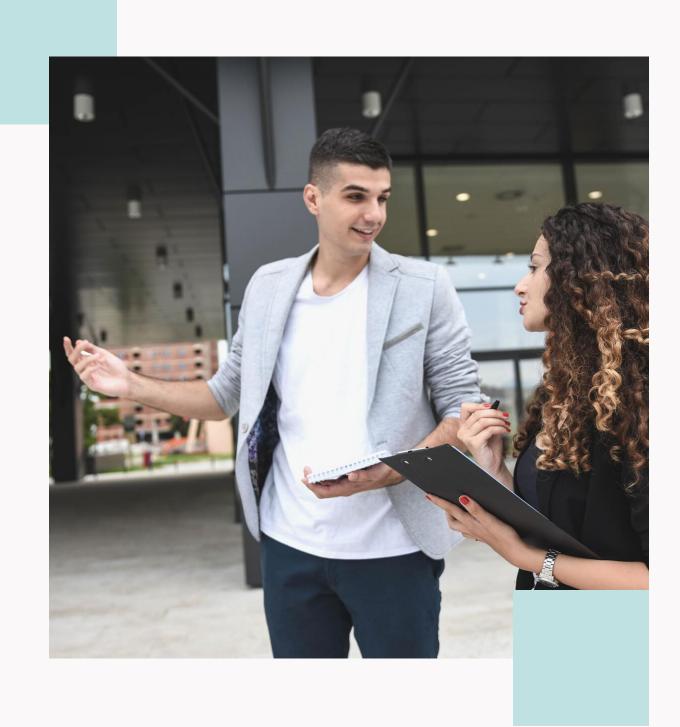
member.

# The #1 reason to have person-centered 1:1 time is for the supervisor to truly get to know each team

Experience



Supervisors who truly know their team members are able to increase both performance levels and retention.

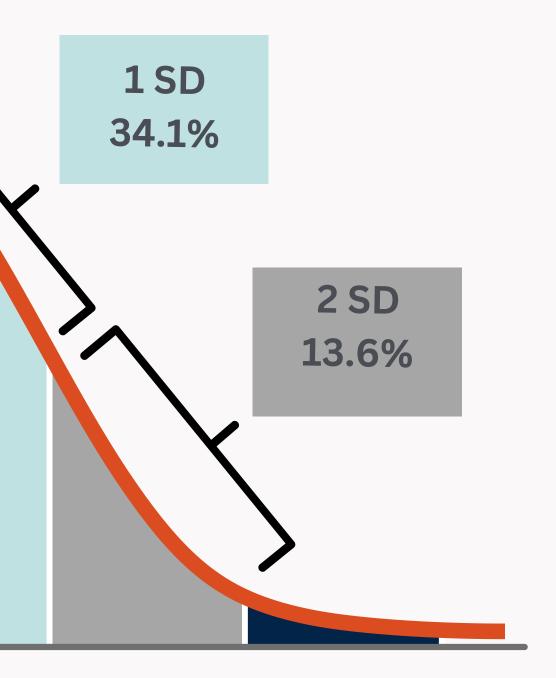


# One size does not fit all!

Experience Human

A supervisor that knows their team members are one standard deviation better than the average supervisor at getting results and those results are two SD's better than the average supervisor's results.

Average Supervisor





### You may be thinking one of two things... • "I know my people really well already." • "I talk to my people all the time."

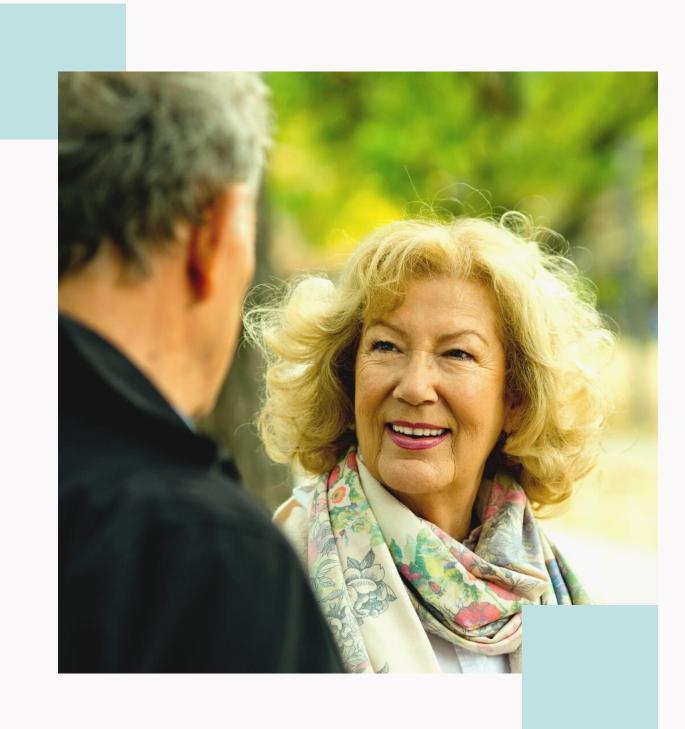
Experience



## Thought experiment:

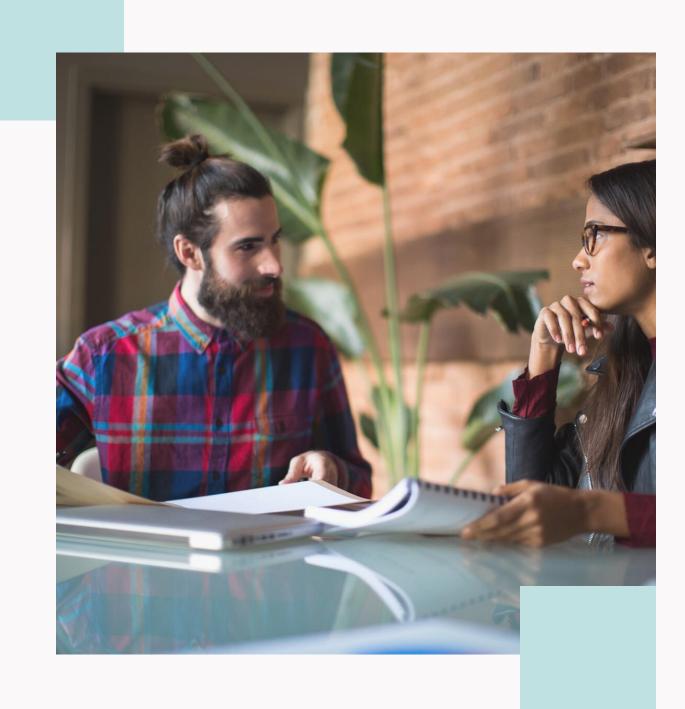
What's most important to you: your family or your work?

Experience



## **Thought experiment:**

What's most important to them: their family or their work?



# "I talk to my people all the time."

Experience



### In general, the more a team trusts its manager, the better the results and retention will be.





### The quantity and quality of your communication matters.

Experience







Experience

# The Basic Structure:

A 30-minute meeting, scheduled weekly with each team member.

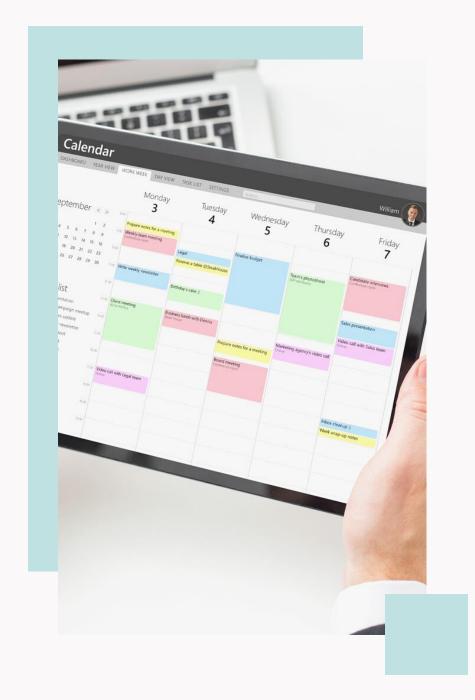
The agenda is driven by the team member; it is their time to talk about things that are important to them.

The supervisor comes prepared with an agenda.

The supervisor must take notes.







#### PUSHBACK.





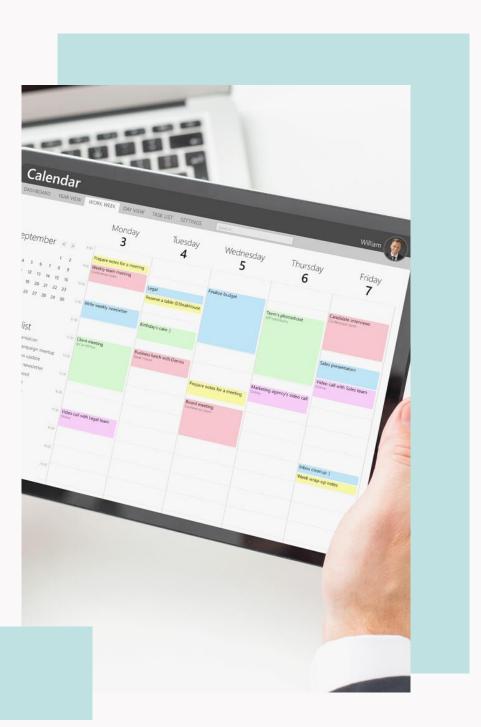
### "I feel like I am micromanaging my team members."

#### PUSHBACK.

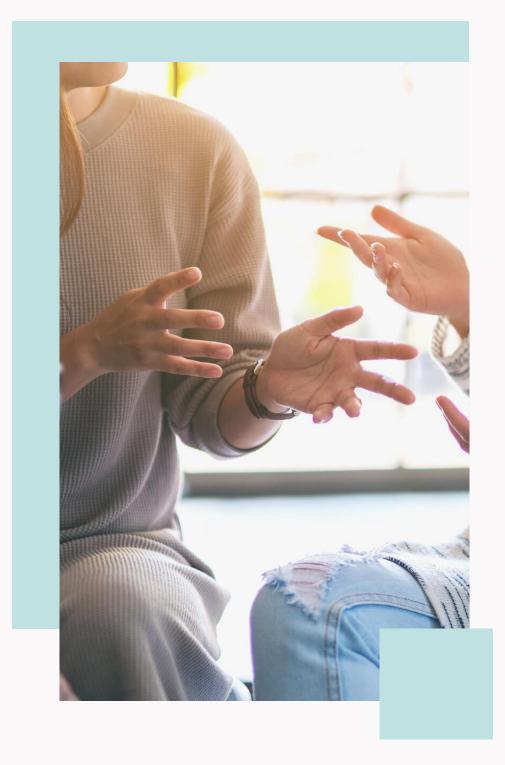


"I don't have time to meet every week!"

#### **PUSHBACK.**



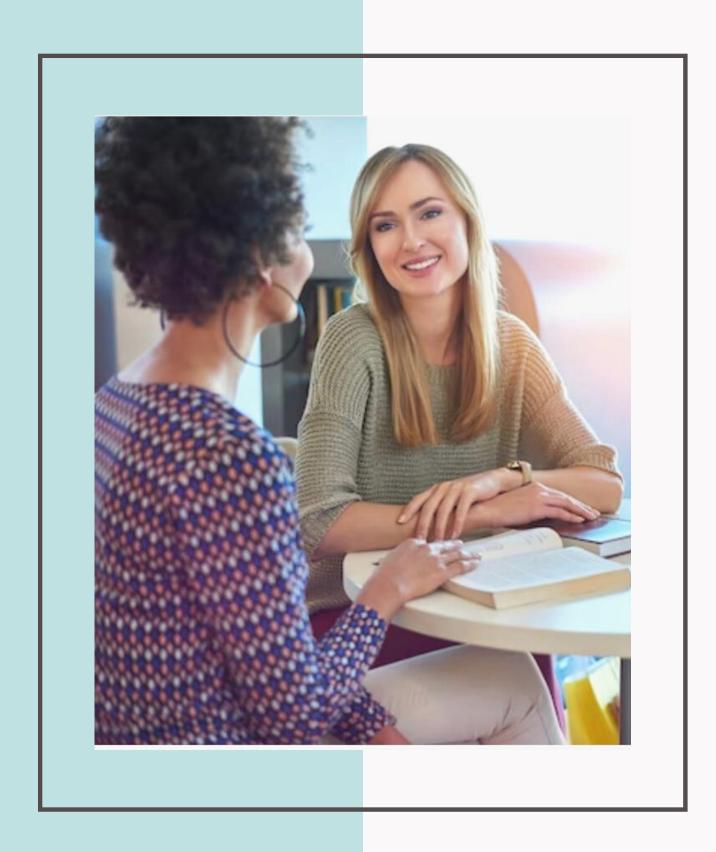




### "I talk to my team members all the time."

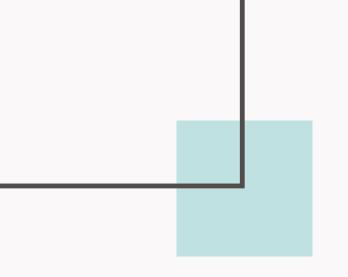
#### **PUSHBACK.**





# The Agenda.

Experience Human



# Things we talk about.

Professional development

Wins and successes

Challenges and support needed

Interests and ideas

Follow-up

Items related to the people supported

# Best practices.

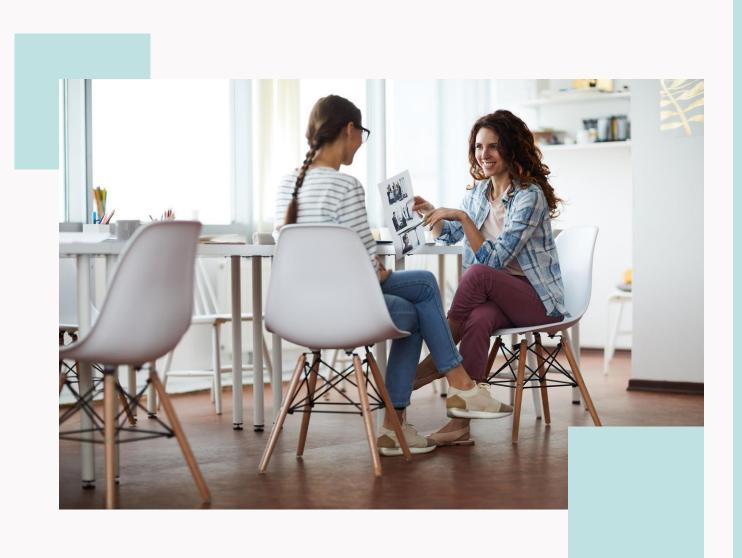


Experience

Hold a team meeting or two to explain this new model of supervision.

Do your follow-up and have it ready for the next supervision.

Review your notes so you are refreshed on what you spoke about last week.



# Prepare.

Experience

The team member talks for 15 minutes and then the supervisor gets 15 minutes, maybe.

Schedule a separate time to discuss projects, remember this is their meeting.

Show sincere appreciation to the team member

by being fully present, listening carefully, and responding to their needs, challenges and successes with kindness and gratitude.



# Flow.

Oxperience

Send a short email

recapping any actions agreed to or follow-up needed.

If you agreed to check in with one another on anything prior to the next meeting

be sure to put these on your calendar.



# Follow-up.

Experience

Routinely check in to be sure you are providing effective supervision by asking, "is there something I might do differently that would better support you?"

Make any necessary changes such as day, time, style of questions.





# Continuos improvement.



Experience

# Your thoughts.

What might happen over time?



When team members regularly and consistently meet with their supervisor?

When people feel seen and heard?

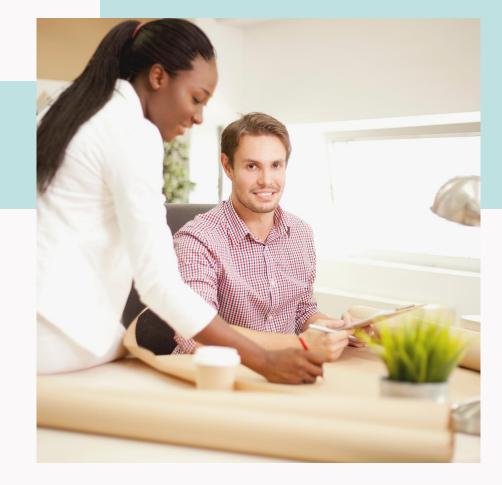




When supervisors get to know their team members on a deeper level?



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### ENGAGED AND PRODUCTIVE

Working more in line with organizational values and strategic initiatives STRENGTHENED SERVICE QUALITY & PERSON-CENTERED DELIVERY PRACTICES



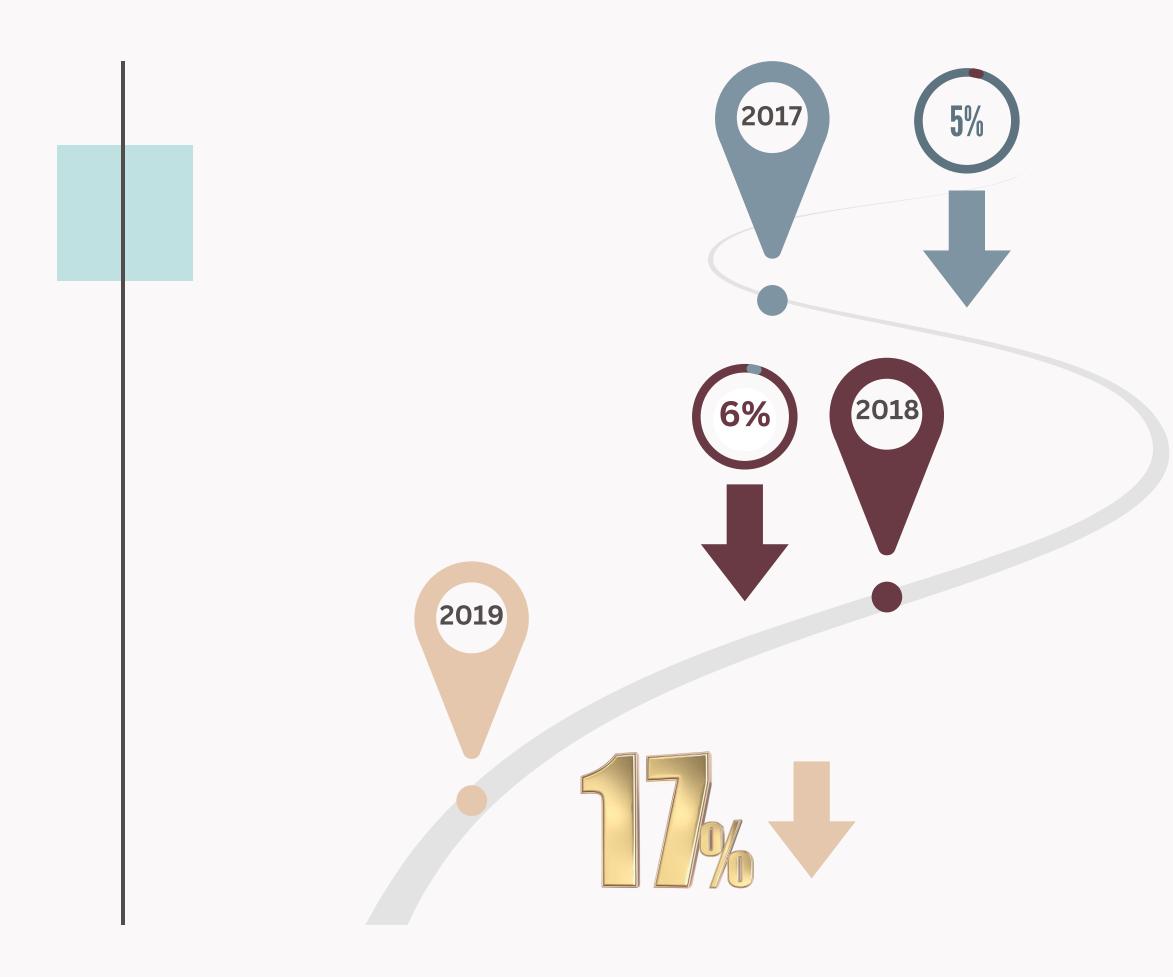
### **REDUCED STAFFING COSTS**

In relation to turnover, leave, and misaligned behaviors



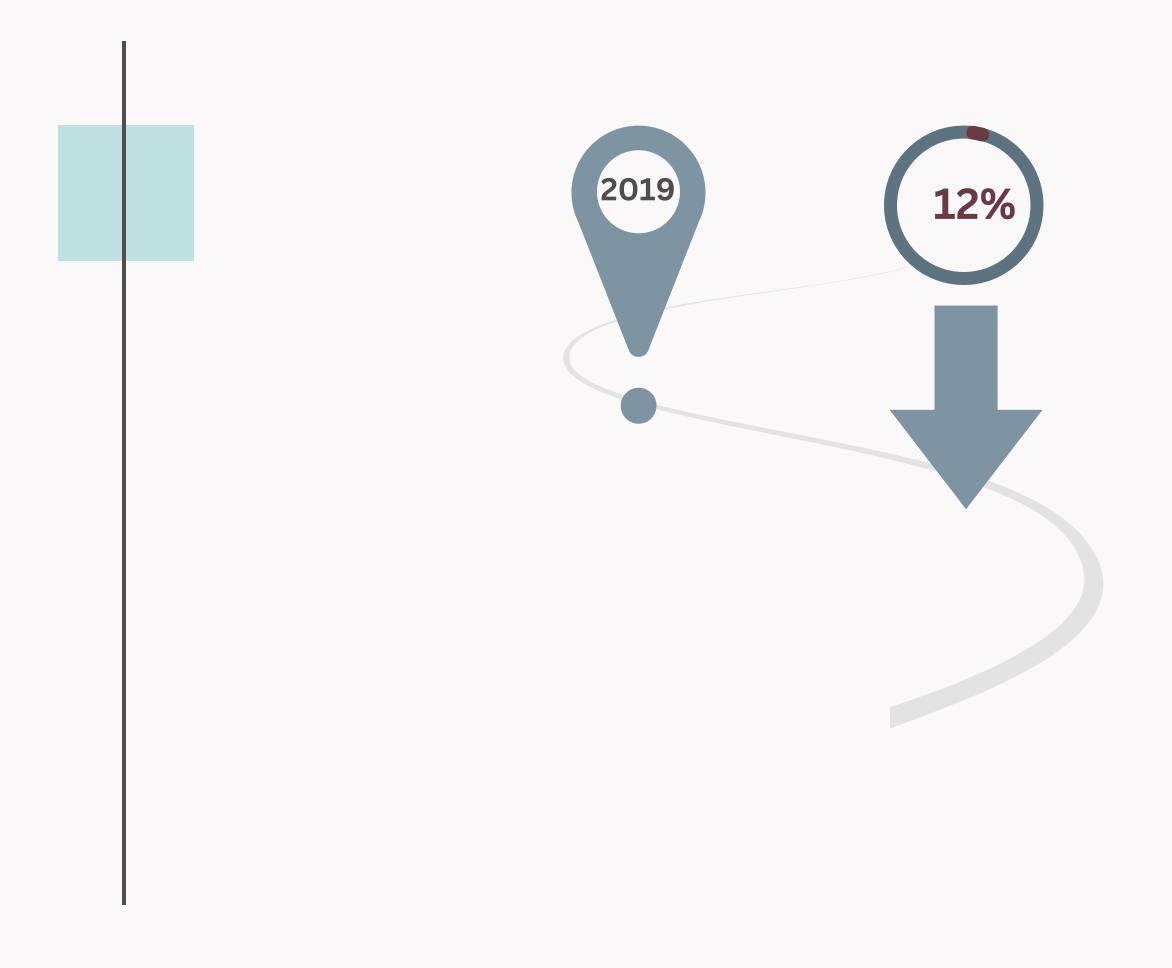
# Metrics

Experience Human



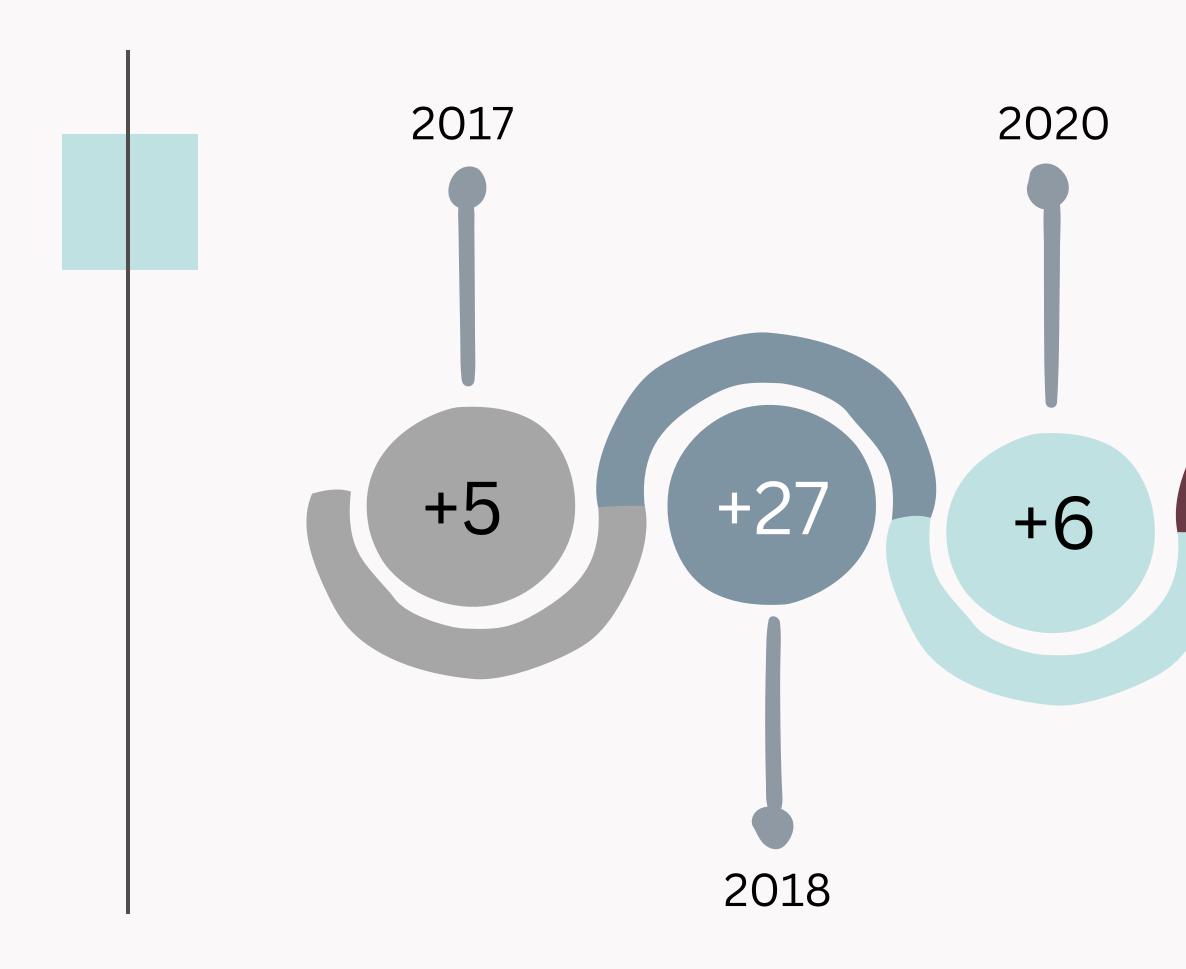
# Metrics Turnover Data Pennsylvania

Experience



# Metrics Turnover Data Maryland

Experience

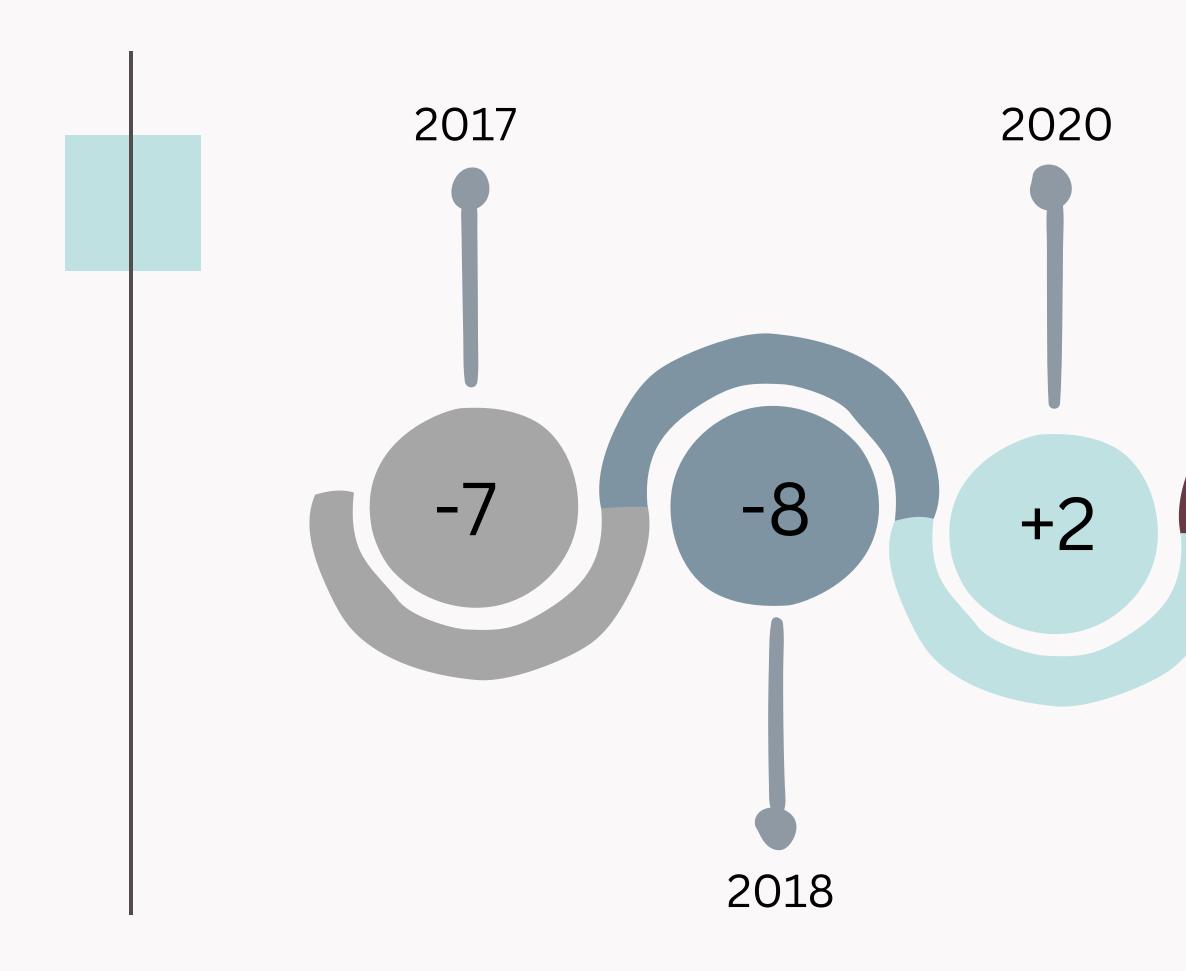


# Metrics Net Promoter Score PA

+13

2021



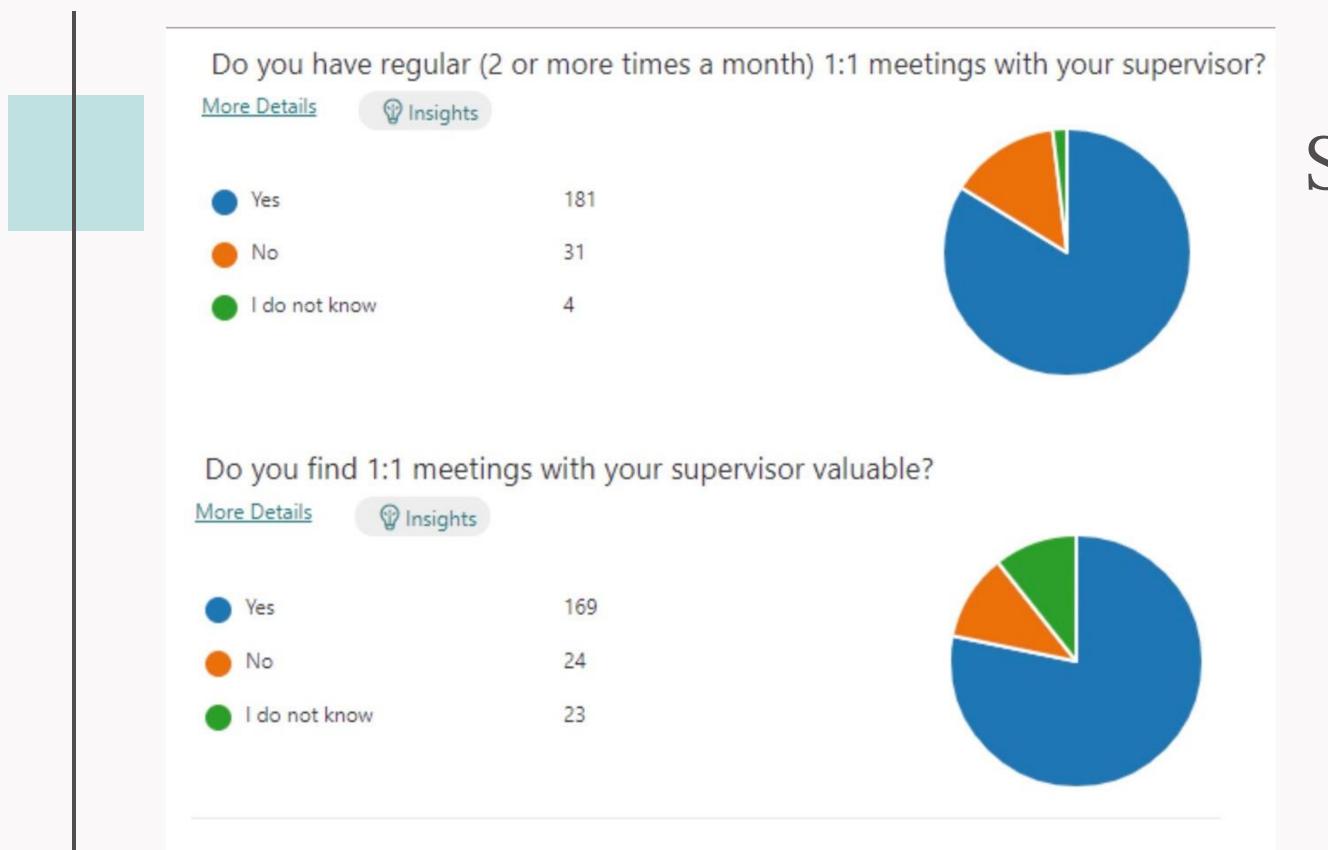


# Metrics Net Promoter Score MD

+24

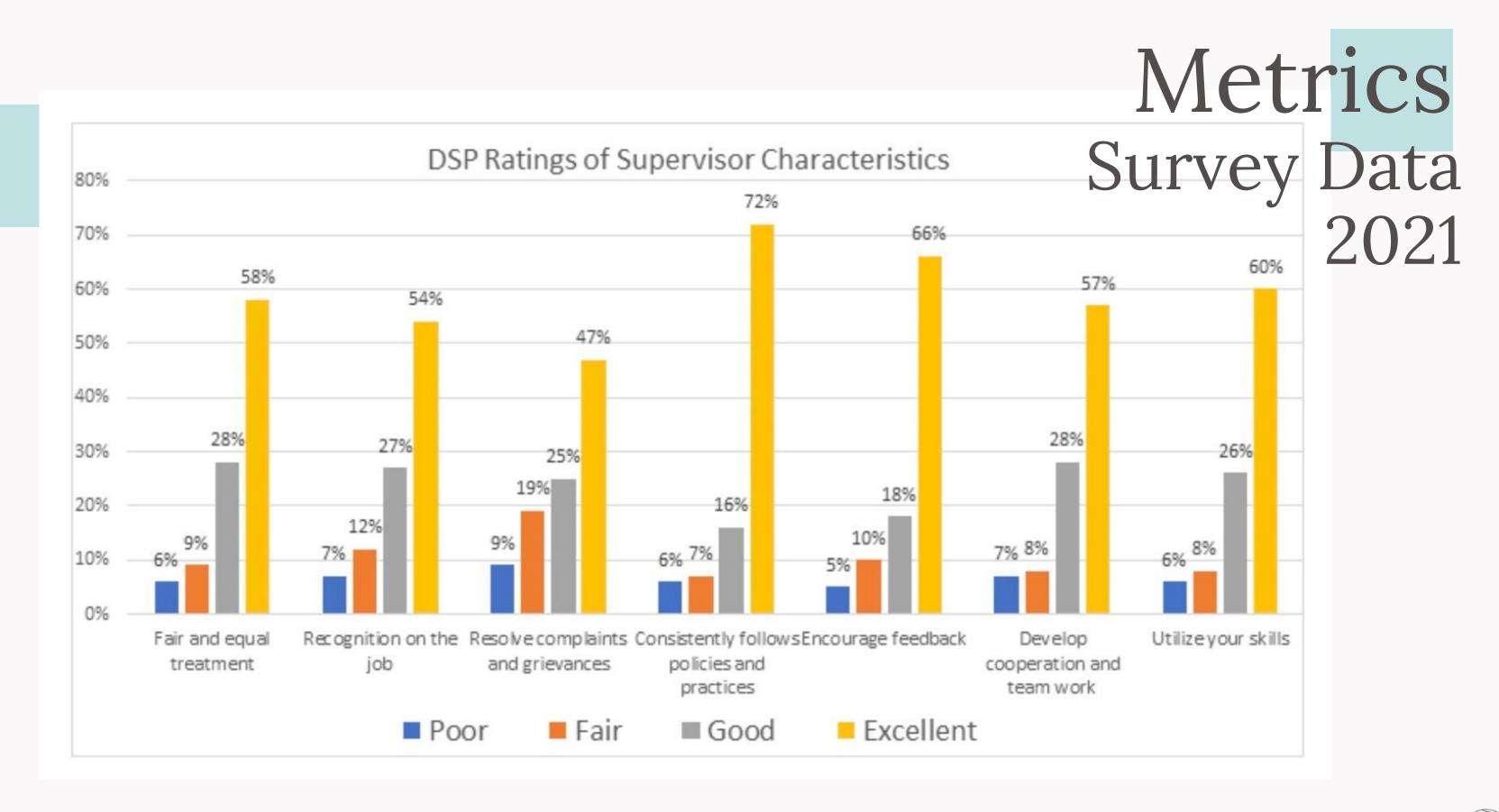
2021





## Metrics Survey Data MD & PA DSPs 2021

Experience Human



Experience Human

### TAKE THE FIRST STEP

What is the smallest step you can take towards implementing a person-centered supervision model?





Experience

# Thank You!

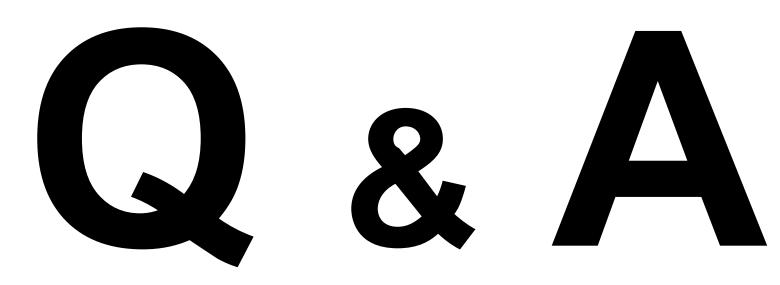
Experience Human

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# Evaluation

### When the webinar ends, a window will appear with a prompt to complete the evaluation ("short survey")



Thank you for attending and completing the evaluation



### Thank you for attending the Webinar. Please click Continue to participate in a short survey.

you will be leaving zoom.us to access the external URL below https:// rutgers.ca1.qualtrics.com/jfe/form/SV\_3jS41ckYDA1VQYS

Are you sure you want to continue?

Continue

Stay on zoom.us